



Roundtables

- 1. Deep Fraud - how to protect your clients & recourse** – Jim Miller, Esq.
- 2. South American Land Investment Trends & Opportunities**
Megan Turnipseed, ALC
- 3. How to Get into Timberlands** – John Hardin, ALC
- 4. Farmland in Transition - Farm Succession Planning** – Dave Muth, Peoples Company
- 5. RPR (Realtors Property Resource): Comprehensive Nationwide Property Data and Market Insights** – Andrea Goodhart, RPR
- 6. Chapters Admin & Leaders - Increasing Chapter Engagement** - Santina Vietti
- 7. ALC Application** -Tyler McConnell, ALC & Norma Nisbet, ALC
- 8. Artificial Intelligence (AI) - How it's being used**
David Whitaker, ALC
- 9. Women in Land Sales** – Renee Harvey, ALC, & Delanee Clark
- 10. DSTs and Tax Strategies to Grow Your Business**
Discipline Advisors
- 11. How Top Agents Use Land id to Win More — And Better — Listings** – Steve Roberson
- 12. Recreational Land - How are people making money & how it's changing**
Dan Murphy, ALC
- 13. Equestrian Properties: Marketing, Challenges & Facilities** – Wendy Johnson, ALC
- 14. Land Broker Co-Op** - CT Adams, David Light, Dan Hatfield, ALC
- 15. Lead Generation** - Abe Mills, ALC
- 16. Owner Financing** – Geoff Hurdle, ALC
- 17. 1st Time NLC Attendees/New Members** - Koby Rickertsen, ALC, FLC Members, Hallie Myhre
- 18. CRMs Unwrapped - The Good, The Bad and the Ugly** - Chad Andrus, ALC
- 19. AgriHoods: What's next** - Farmer D
- 20. You have a listing. Now what?** – Doyle Spencer, ALC
- 21. Retirement Exit Strategies** – Ray Brownfield, ALC
- 22. Becoming an Auctioneer** - Gary Hubbell, ALC, Jimmie Dean Coffey, ALC, Ron Kirby Jr., ALC
- 23. Success in Digital Media (podcasting)** - Cary Farrington
- 24. What does Fiduciary Duty mean to you?** - Robb Nelson
- 25. Attract and Retain Great Agents** – Jonathan Goode, ALC
- 26. Transitioning to Transitional Land** – Beth Moraitakis